

Ohio Fair Managers Association Inc.

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ohiofairs@att.net Minutes February 28, 2017
Hyatt Regency Hotel, Columbus, Ohio

President Robert Buxton called the meeting to order at 9:30 am. Booklets of information were presented to all attending.

In attendance were: President Bob Buxton, VP Dan Bullen, VP Rodney Arter, Treasurer Robert Dawson, Richard King, Tom Higbie, Wade Flory, Chris Brust, Stanley Strode, Tom Stocksdale, Roger Smith, John Ackerman, Paul Harris, Bev Fisher, Daryl Riffle, Cara Muhlenkamp, Steve Cronebaugh, Past Presidents, Dan Martin, Tim Massie, Paul Oeschle, Darrel Cubbison, Keith Sheridan, Doug Guinsler and Dan Kimmet

Guests: Theresa Call, Mikayla Pollit, Amanda Sines, David Drake, Randy Kissel, Kurt

Correspondence: Resignation letter from Daryl Riffle resigning from the OFMA board as he is leaving the Darke County Fair. Several letters and thank you cards,

Board Minutes: Stanley Strode moved to accept the January 5, 2017 Board meeting minutes, 2nd Tom Stocksdale, motion approved.

Financial report: Treasurer Robert Dawson handout an extended financial report including the last quarter and into the convention revenue, expenditures and investments. Stanley Strode moved to accept, 2nd Wade Flory, motion approved

President Bob Buxton introduced Cara Muhlenkamp as the Director at Large replacing Daryl and thanked Daryl Riffle for this service to the OFMA.

Convention Program: Paul Harris reviewed the 2017 program, recap report with participation levels at 12,000+. Short discussion was held around the use of Battelle Hall, the Dave Grim topic, the Key Note address and other items. The program committee will meet during the spring meetings. Paul will notify the committee. Battelle costs were \$10,800 for rent, staging, sound and projection.

Queen Program: Bev Fisher reported 80 signed up and 79 participating, one family illness caused cancellation. Program flowed well, great group of candidates that the fairs sent. The location of events worked well on the first floor.

Hotels: Rodney Arter reviewed the hotel block increases for the Hyatt of 65 rooms and the Crowne of 132 room nights, Howard is working the Drury next for 2021. Cancellation issues still abound however not as bad as 2016, need to review what others are doing. The 2021 Hyatt agreement is in the booklet for your information. Hyatt contract was reviewed and Rod Arter moved to accept, Second Dan Bullen, motion approved Crowne Contract: Rod moved to accept, second Daryl Riffle, motion approved.

Junior Fair: Steve Cronebaugh reported Junior Fair Program went well large participation again. Lisa was presented with a 10 year participation award.

Communication and Hall of Fame Awards John Ackerman: changes in the program were positive, will seek to do each presentation one at a time and then group the communications by fair not category. Great idea of each inductee receiving a flash drive with the movie on it along with all documents. Also on the OFMA Web site.

Meals and Banquets Paul Oechsle, meals were up to par, complaint on music too loud at ODA Luncheon. Meal counts down slightly, Awards Breakfast was up by 10, food in the convention atmosphere is expensive.

Trade Show: Tom Higbie, good amount of space sold; still have spaces here and there.

Talent Showcase: Bob Dawson, all 6 acts Friday evening went well, great diversity of talent, one major concern is the dropping attendance from a high of over 600 to 430.

Bob is requesting the showcase committee meet to review and Howard will review participation history

Spouse: Dan Bullen 2 Wine seminars and 1 Wine and Paint went very well.

Auction-Gala: Steve Cronebaugh, Jon Overmyer, Sold 46 tables, for a split of \$2300, timing was much better for the run, still some tweaking to do. The \$500 early in drawing worked well, more people in earlier. Steve and His team will work with GOSA on continuing to improve this great event.

Registration: Daryl Riffle indicated that all went well with 3560 registrations, and he thanked the board for his time on the board.

Promotions and sponsors: Dan Bullen reports that all went well. (Total Cash is \$28345. 4/30/17), \$8100 of in kind donation, some discussion on Co-ops & commodity groups.

Budget: Will be working on this prior to May board meeting.

Legislative: Government Advantage Group reported by Mikayla Pollitt with handout materials

Logistics: Chris Brust reported all went well with signage.

Audit: Tom Stocksdale asked the office to set up for May 15.

Resolutions/Recommendations: No report

Tour Planning: Howard reported that the route will be into Missouri, Texas, Mississippi, Tennessee and Kentucky. October 7-14.

Old Business: Dan Martin reported that the Ag Quality Assurance Committee for on line activities is still meeting and ideas are being floated.

Reviewed failed Fair Manager leadership constitutional issue, the fairs that supported is highlighted on the Fairs map. Even with white letter explaining that was the intent to bring the growing professional fair managers into the organization of the OFMA there seems to be resistance from those that think otherwise.

Grant Program was reviewed still about 3.5 million not spent.

Spring meetings, let Howard know of any needs.

New Business: Howard brought forward discussion on the IAFE YPI program and OHHA has offered \$2300 in financial support for this professional training initiative. Bob Dawson moved to establish and match the \$2300 funding with \$2300 from OFMA in the form of participation scholarships. Bev Fisher second, motion approved.

Discussion on the Ohio School year legislative issue of school starting after labor day and ending prior to Memorial day. After discussion Paul Harris moved to support the legislative action, second Bev Fisher, motion approved. (S. B. No. 34 Manning Open schools after Labor Day 2/6/2017)

Correspondence: Tom Higbie moved, second by Bev fisher to accept reluctantly Daryl Riffles letter of resignation, motion approved.

Associate Reports:

ODA: Mike reported that \$1,431,951 has been paid out and there is no plan currently on any remaining balance after 7/1/17. 18 fairs have used the \$50k. Fair dates are being accepted through 2021. Forms are on line but will be dispensed at all spring meetings.

ODA forms are being reviewed including the fiscal reporting to ensure that all monies are placed properly in the reports. Concession law changes take effect April 1, 2017. This meeting includes the OHHA additional funding filings.

OHHA: Renee not available today, Rod indicated final money results will be 3/31/17 with the OHHA Board meeting late April, Rod believes that the funding will be similar to 2016.

4-H Extension: Kurt representing Tom Archer, Extension continues to fill open positions, some agents moving around. Funding seems solid with several counties adding 2nd position. Looking for a new dean to replace Bruce, down to 2 final candidates. Roger replaces Keith Smith, new land grant initiative, Clarence Bunch to lead the 1890 institution.

GOSA: David Drake and Randy Kissel representing Greater Ohio Showmen's thanked the board of directors and OFMA for a very successful convention and extravaganza. Howard Call indicated that the \$500 gas support for the Saturday Extravaganza bands will probably need adjusted. For the spring meetings will be using strip tickets. David Drake will be at all 4 spring meetings.

Meeting adjourned by Richard King, and second Chris Brust, Motion approved
Minutes Authenticated by Executive Director Howard Call

Howard L. Call, CFE

Howard Call, Executive Director

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