

**Ohio Fair Managers Association Inc.**  
**P.O.Box 2625 Stow, Ohio 44224      330.208.0372**  
**ohiofairs@att.net Minutes February 8, 2019 Hyatt Regency Hotel, Columbus, Ohio**

**Approved by the Board: May 10, 2019**

President Dan Bullen called the meeting to order at 9:30 am. Booklets of information were presented to all attending. In attendance were: Dan Bullen, President, VP Rodney Arter, VP Paul Harris, Treasurer Robert Dawson, ED Howard Call, Richard King, Tom Higbie, Wade Flory, Brad Cosenza, Tom Stocksdale, Roger Smith, John Ackerman, Stanley Strode, Paul Lease, Bev Fisher CFE, Liz Lafferty, Greta Gray, Past Presidents, Tim Massie, Dan Martin, Paul Oechsle, Darrel Cubbison, and IPP Robert Buxton.

Guests: Virgil Strickler CFE, Theresa Call, Amanda Sines, Mike Vartorella, Tim Derickson ODA Deputy Director, Randy Kissel, David Drake, Renee Mancino, Julia Wynn

**Introductions:** President Dan Introduced Greta Gray, Liz Lafferty and Brad Cosenza, new Directors for introduction and their backgrounds. Dan also introduced Virgil Strickler CFE from the Ohio Expo Center and Amanda Sines introduced Julia Wynn of Government Advantage group. President Dan asked each in the room to introduce themselves with some background.

**Correspondence:** Thank you card from 2018 Ohio Fairs' Queen Morgan McCutcheon

**Board Minutes:** Tom Stocksdale moved to accept the January 3, 2019 Board meeting minutes, 2nd, Bev Fisher CFE, motion carried, approved. 1 correction Cheyenne Oechsle was a guest

**Annual Meeting Review of minutes,** Stanley Strode moved to accept as presented pending Annual Meeting Membership review, second Tom Higbie, motion approved.

**Financial report:** Treasurer Robert Dawson reviewed the quarterly report in great detail including a check register of all checks written up to December 31, 2018. On hand balance checking and investments \$290,912.28 as of December 31, 20-18 reporting. Bev Fisher CFE moved to accept the financial report, 2<sup>nd</sup> Wade Flory, motion approved. Bob in addition reviewed the checks written 10-1 to 12-31. Bob passed out the conflict of interest documents for each to complete and return completed. Included in Bob's packet were the CD information. Discussion ensued on the OFMA/GOSA joint membership that had been in place many years as moved by each board for the \$200 joint, GOSA lowered their dues in their annual meeting and thus this was counter to the OFMA approved policy, Paul Harris moved to no longer offer the joint membership, Bob Buxton second, motion carried.

**Convention Program Results:** Chairman Rod Arter reviewed the program highlights and the survey's results from the meeting attendees, the meeting moderators and the online survey which 30 of 102 participants replied to.

**Lead Reports:**

**Hotels:** All hotels worked out good fill, minimal cancels

**Meals and Banquets:** Good to fair reviews on the food, Paul reviewed the meals cost and counts

**Logistics:** Richard King reported all went well

**Spouse and Guest,** Cara had transmitted report to Dan, concerns with the Wine tasting

**Long Range Planning:** Paul Harris reported Redbook review will be the focus.

**Queen Program:** Bev reports 80 entered, 79 participated all went very well and Lora Current is the 2019 OFMA Queen

**Junior Fair:** Roger reported all went well, good speaker and well received, portfolios were a good addition for the youth

**Communication and Hall of Fame Awards:** John Ackerman: All went well

**Trade Show:** Tom Higbie thanked the office staff for all the support of the setup and during show Poker Chip Game all spaces rented and sold out early. Discussion on the GCCC personnel and difficulties of communication with that staff person was discussed. Tom also commented we need to look at options for growth of the show.

**Talent Showcase:** Bob Dawson, had some things happen out of the control of the committee, sickness of one of the bands members forced an acoustical show, and one band was not as advertised in their documents video verses showcase act. Thursday Queen performer was a no show and the queen committee would rather not have an entertainer.

**Auction-Gala:** Howard Call commented for Steve and John that the whole evening went very well, Band was great, Jon Overmyer asked to communicate that the auction small gifts are slipping a little in quality. Bob Dawson noted in the Pac Report that the amount of money forward for deposit was not the \$9,000+ part of the 50/50. Discussion included the many statements from the GOSA representatives that the 50/50 was a pac fundraiser. More discussion during the afternoon reports portion of the meeting

**Registration:** Tom Stocksdale, all went well, may adjust the closing hours

**Promotions/Sponsors:** Rod Arter Good results again and Rod met with Virgil Strickler CFE General Manager of the Ohio Expo Center and the OSF and OEC will again support the Junior Fair Program at a \$20,000 level.

**OFMA Tour:** Darrel Cubbison reports south east Maryland DC, Virginia, North Carolina and West Virginia

**Harness Racing:** Wade Flory reports that he is continuing his conversation in regard to the Ohio Fairs Fund tax program numbers continuing to slide down.

**Resolutions and recommendations:** The two recommendations from the 2019 Annual Meeting were reviewed and discussed. There were no resolutions, No action taken

1. Now it is recommended that the OFMA Board of Directors work with Ohio Department of Agriculture that Fair dates be established for a four (4) period as per statue.
2. Now it is recommended that the OFMA Board of Directors work with Ohio Department of Agriculture to review the Redbook including section 1711.24 (*1711.24 Insurance on county society's buildings*). The board of county commissioners of a county in which there is a county agricultural society shall insure the buildings on the grounds of such society for the benefit of such society)

**YPI/CFE Development Program:** no report

**Legislative:** Amanda Sines handed out and reviewed the report included were articles and discussion on the following: Speaker Larry Householder has announced committee assignments for the 133<sup>rd</sup> General Assembly. Dorothy Pelanda named as Director of the Ohio Department of Agriculture. Pelanda most recently served in the House of Representatives representing the Marysville area. Tim Derickson will serve as the Assistant Director Governor DeWine Cabinet Appointments and Other Announcements. Discussion on the New to Ohio Sports betting and the financial impact it could have. Bob Dawson committed that the OFMA and Ohio fairs need to see if this can be an assist for our Ohio fairs to use for a financial income.

**The Pac Board** members to be renewed are: Richard King, Trustee Dan Martin, Vice Pres Paul Oechsle, Trustee to 2/21, moved by Bev Fisher, second John Ackerman, and motion carried.

**Old Business:** Dan Martin Past President noted that the Livestock Care committee that he is on representing OFMA will be working with Dr. Forshey on the 72 hour hog rule for non-terminal show fair shows in March.

**New Business: Refunds of Registrations** was brought up as there seems to be an increase of requests after the documents are received and processed in the OFMA office. Once each registration is received it is entered into the system for the registrant document files. The OFMA office has allowed a fair to pick up that packet and change the name at no charge during the convention to another board member. John Ackerman moved to not allow refunds, second Tom Higbie, motion carried.

**New 2019 Committee** sheets were passed out for review. During the May board meeting 5 key committees will meet.

**2019 spring meetings** were discussed and for the pre meeting OFMA will discuss dates, OFMA Website changes, ODA will be reviewing several topics and any presentation over 5 minutes will take place at the workshop prior to the meal.

**Old Business:** None

**Greater Ohio Showman:** David Drake, President and Randy Kissel VP attended. David reviewed the convention events, all went well. Discussion was held on the joint membership, nothing has changed from their 2018 Annual Meeting movement. Bob Dawson inquired about the 50/50 revenue; David indicated he would have to get back to the OFMA board.

**Ohio State Extension: No report**

**Ohio Department of Ag:** Mike Vartorella stated all fairs are current with needed documentation, one has asked to change fair dates, electronic web portal data processing and submission for games and rides licenses is new to Ohio this year and the Department is working through that. Mike introduced Tim Derickson ODA Deputy Director. Tim indicated he wishes to stay engaged with OFMA, knows several of the board, former dairy farmer From Butler County

**OHHA:** Renee Mancino reported out the state of the Ohio Harness breeding programs, the intended higher level races for 2019 and excited about the response to promotions and on site harness tents are getting at the Fair races in 2018 and plans are to continue in 2019. Discussed the Sports gaming and it's a BIG subject with a lot of fingers. The off track wagering was discussed and its effects on the track wagering taxes.

Meeting adjourned by Wade Flory and second Tom Higbie, Motion approved

Minutes Authenticated by Executive Director Howard Call Ohio Fair Managers Association FEB

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