

Ohio Fair Managers Association

Annual Meeting of the Ohio Fair Managers Association Inc.

January 6, 2019 (OFMA board review and approve content: 2-8-19)

_____ Annual meeting approved

District Director Stanley Strode held the Necrology Service for deceased members of Ohio's Fairs and friends prior to the start of the Annual Business Meeting.

President Dan Bullen called the 2019 Ohio Fair Managers Association Annual Membership Meeting to order at 10:49 am. The meeting convened at the Hyatt Regency Hotel, 350 North High Street Delaware Rooms, in Columbus, Ohio.

Booklets of the minutes, agenda, yearly calendar, Portfolio and Government Advantage report, Resolution report were provided to all delegates by the credentials committee.

President Bullen thanked the Prowant Family, Owners of Prowant Specialty Company for their sponsorship of the Annual OFMA Meeting.

President Bullen welcomed all attending delegates and guests and following the Pledge of Allegiance by Ohio Fairs Queen Morgan McCutcheon and then instructed Executive Director (ED) Howard Call CFE to sound the roll. The Credentials committee reported to the Executive Director all delegates seated. President Dan detailed his theme on “**Build for Their Future**” choice for 2019 and indicated 2020 would be “Come Together”.

The Credentials Committee presented the Delegates and Alternates list to the podium as part of the official record of delegates seated with all in attendance.

Minutes of the last annual meeting held January 7, 2018 were approved by motion of Allen County, Second Mahoning County to accept as inserted. Motion approved by voice signification.

Treasurer Robert Dawson presented the State of the Finances of the OFMA. Robert reviewed several items within the budget to clarify differences in spend over the period of the report. Investments were reviewed as well with Robert noting that the increase in investment interest is double from the last investment time period. Robert detailed the 990 Filing for the last fiscal year in great detail. Robert noted those areas of the financial report where deltas existed from 2017 to 2018. Robert thanked the Ohio Expositions Commission for their generous support of the Saturday Battelle Hall General Session expenses. Warren County moved to adopt the financial reports as presented, second by Barlow Independent. Motion approved by voice signification.

The following committees reported:

Program: VP1 Rodney Arter: Successful Convention Program, good Key Note address presented by Kevin Wanzer. Rod thanked the committee as a whole for their work in securing presenters, speakers and all that participated as speakers, moderators and attendee's. Rod commented that the topics were well attended. Those Topics that the fairs would like to see please submit them to the OFMA office. The surveys and moderator sheets will be tabulated over the coming weeks.

Trade Show: Director Tom Higbie, Sold 138 spaces, extra hospitality was bought to ensure that traffic found its way to those areas off the beaten path, and some sponsored to ensure traffic flow. The Poker Chip Frenzy worked very well with over 600 participating to win a chance at the daily iPad Drawing and other prizes.

Sponsorship: 1st Vice President Rod Arter, Good response, cash of over \$44,000 and in-kind \$ 16,000. Rod commented that these sponsors are important to deferrer costs; the fairs need to consider these sponsors and tradeshow participants for use at their fairs.

Audit Chairman Report: Director Tom Stocksdale reviewed the last audit of the OFMA receipts, disbursements, credit card activity by the audit committee. The committee found all records, deposits, investments and the OFMA liability insurance to be in good order. This meeting was conducted with Theresa and Howard Call, Robert Dawson and the committee.

Registration: Director Tom Stocksdale: Junior Fair 1256, Senior Fair 1655, Speakers 137, Associates 586 total 3634 registered.

Long Range Planning: 2nd Vice President Paul Harris reviewed that convention facilities outside of the Columbus area were not of the capacity to hold the present configuration of the OFMA convention schedule and

secondly the contracts in place the first weeks of January are very favorable financially to the fairs in the rates charged by the hotels. The Redbook will be the focus going forward in 2019.

Junior Fair Report: Director Roger Smith reported in excess of 1200 youth attended, thanked the Ohio State Fair, Willandale Golf Car for their generous support of the days programing which allowed each attendee to receive a junior portfolio.

Queen Program: Director at Large Bev Fisher CFE reported that 80 queens registered, 79 competed in the program. Robert Dawson presented to Morgan McCutcheon a \$500 Check for her educational use. Bev introduced Lora Current, Champaign County Fair Queen as the Reigning Ohio Fairs' Queen for 2019.

Extravaganza report: Past President Jon Overmyer reviewed the evenings program and asked the fairs to consider bringing auction items, this year the live and silent auction had 25 less items. The items brought were very nice for both Live and silent. The revenue was over \$9200. Wood County Fair won the raffle and Hardin County Fair won the table draw.

Legislative report: Amanda Sines, with Government Advantage Group, passed out the legislative report and reviewed it in the following areas: On December 10, 2018, OFMA leaders had a conference call with Joy Mulinex who is a leader within the DeWine/Husted transition team. Jeff Otterbacher was recently appointed to serve on the Retail Food Safety Advisory Council. We are disappointed that legislation to have schools start after Labor Day was not enacted this year. In 2018, the Ohio Department of Health released a draft rule revision that would have required all mobile food operations to have a person who has a "person in charge" certificate in order to operate. This would be a new certificate requirement for mobile food operations. The Ohio Fair Managers Association objected to this new regulation. We argued, along with the Greater Ohio Showmen's Association that this is an undue burden on small business owners. The point was also raised that one owner may have many mobile food units. This rule would require certification per unit, not per owner/event. Earlier this year the OFMA learned that the Ohio Department of Commerce made significant changes to fire code regulations. Among the changes was adding provisions for mobile food operations. One provision required a minimum distance between mobile food vendors. This would have greatly affected fair and festival midways. Amusement Ride Inspection Legislation Not Enacted in 2018

OFMA RESOLUTIONS & RECOMMENDATIONS:

Presenters Jon Overmyer presented the following:

2019 OFMA RESOLUTIONS & RECOMMENDATIONS RESOLUTIONS No Resolutions were submitted.

- 1. Now it is recommended that the OFMA Board of Directors work with Ohio Department of Agriculture that Fair dates be established for a four (4) period as per statute.**
- 2. Now it is recommended that the OFMA Board of Directors work with Ohio Department of Agriculture to review the Redbook including section 1711.24 (1711.24 Insurance on county society's buildings). The board of county commissioners of a county in which there is a county agricultural society shall insure the buildings on the grounds of such society for the benefit of such society)**

New Business: President Dan Bullen asked (ED) Howard Call CFE to present the constitutional amendment change request a member fair submitted timely

Existing Constitution Language: *Blue Lettering to be replaced by Constitutional Amendment Change*
ARTICLE III

Section 1: *The affairs of this Association shall be managed by a Board of Directors consisting of: the officers; the immediate Past President; nine (9) District Directors, each to be elected by his/her district to represent their districts as established under Article VIII of this Code of Regulations and three (3) Directors-at-Large who shall be appointed by the President. Past Presidents, other than the immediate Past President, shall be ex-officio*

members of the Board, without voting rights.

The nine (9) District Directors to be elected by their respective districts shall be elected on the basis of one vote per fair within each respective district. Notice of such district election shall be sent in writing to each fair within said district holding an election by December 1 prior to the election. It shall be the responsibility of the Executive Director to forward such notice to the Fairs.

The change would be to in-cooperate the member fairs language below:

Constitutional change to OFMA to institute three-year term limits for Directors at Large starting in 2020 with the open positions advertised through a link on the OFMA website and an email to all Fair Boards for an application period of at least 30 days. Positions are to be filled from the applicants. In the years 2020-2022, one Director at Large position will be filled starting with the individual with the most years served in that position. Must sit off for one three-year term before being eligible to reapply.

Motion: Brian Twining

Second: Dan Linden

PASSED

President Dan Bullen asked for Comment with a 1 minute limit per member.

Lorain County, Mahoning County and Jefferson County offered differing views to the amendment. Summit County called the question and roll call voting was called by ED Howard Call CFE with the credentials committee recording the voice vote. The Amendment failed.

Allen County moved to adjourn, second Erie County, Motion approved by voice signification at 11: 55 am
Submitted by Howard L. Call, CFE, Executive Director, OFMA (Anual2019minutes, doc)