



OHIO FAIR MANAGERS ASSOCIATION



2024 Convention Program Planning Information and More

99th Annual Ohio Fairs & Service Members Convention & Market Place Trades Show January 4-7, 2023 Columbus Ohio

As our Ohio Fairs close out the 2023 Fairs schedule at Fairfield County its time to start planning the gathering of our fairs, fair boards, exhibitors and families for the Convention at the Hyatt Regency Hotel in January.

This Convention Newsletter is information packed *so lets get started with the planning.*

- ◆ **Ohio Fairs Queen Applications** are due November 30, the link is at Ohiofairs.org and the link is: <https://ohiofairs.org/pdfs/2024%20current-ohio-fairs-queen-form.pdf>
- ◆ **Communication Awards** are due October 25 *A lot of GREAT PROMOTIONS, ADVERTIZING AND SOCIAL MEDIA is being done by all of you, get those in and let the judges point out the best as examples for all of us to use*
<https://ohiofairs.org/pdfs/2024-Communication-Award-form.pdf>
- ◆ **Ohio Fairs Hall of Fame** provides the opportunity for each fair to recognize those that have supported your fair beyond the expectation. Due October 25
<https://ohiofairs.org/pdfs/2024-Hall-of-fame-nomination-form.pdf>
- ◆ **The Registration Portal** is open for fairs to update their information, one set of new fields to identify the office person who receives the correspondence has been added. You can order your registration credentials, ODA and Awards morning breakfast tickets Early Bird is December 10, after that the cost rises for registration of each attendee.
<https://ofma.associationdashboard.com/>
- ◆ New this year is the **Shopping Cart** where your fair or individual can purchase their 50/50 reserved tables for Friday Evening Presidents Reception/Showcase of Acts and a surprise Act and Saturday evening Extravaganza and Auction with DJ John. In addition the Guest activates, Wine and Bingo, Bourbon Education, 99th OFMA Bourbon selection as a numbered bottle, Corn Hole and more.
<https://ofma.hometownticketing.com/embed/all>
- ◆ **Hotel links are on the ohiofairs.org website under the Convention Drop Down, Drury is sold out, Hyatt, Hilton and Sonesta have rooms ready to reserve** <https://ohiofairs.org/>
- ◆ Enclosed is the Draft 99th Annual Program for the Convention, in the November Newsletter will be a tighter program with rooms assigned. If you see a topic and would like to be a presenter or on a panel forward your name to ohiofairs@att.net and the office will connect you with the moderator. If a topic pops up and you do not see it forward your suggestion to the office; ohiofair@att.net

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2024 Convention

Secretaries and Treasurers Continuing Education

By Bob Dawson, OFMA Treasurer



Fair Secretaries, Treasurers and others are invited to join me for this year's formal training session scheduled for Thursday, January 4, 2024 from 10:30 AM – Noon. Back by popular demand, Lori Firsdon of Forte Organizers will be our featured guest speaker. Don't miss her presentation entitled "Ready for Action: Tackle Paperwork, Priorities and Projects".

Do you have piles of reading materials scattered throughout your office? Are you ever frustrated when trying to locate important documents? Do you sometimes have difficulty keeping an effective To-Do list? If you answer "yes" to any of these questions, you will benefit from this session.

Program outcomes from this seminar include:

Attack your paper stacks with confidence.

Get caught up with your reading material.

Learn to apply the "Take 2 Rule" for immediate results.

Create files so you never forget important documents and deadlines.

Manage your "To-Do" list effectively.

This session is designed for you to gain new organizational insights that leave you confident in finding actionable paperwork, while helping you successfully move forward on our projects.

This training is part of the OFMA's Continuing Education program.

Session participants will receive an OFMA Continuing Education Certificate for your professional portfolio.



Lori Firsdon Bio

Lori Firsdon, owner of *Forte Organizers*, has been organizing professionally since 2006. She works with individuals and families in their homes as well as business people in their offices. She is a sought-after public speaker on personal and business organization skills.



Lori is a regular Dayton Daily News columnist and has been featured on national television shows focused on organizing, including on A&E Television's popular *Hoarders*. Besides being an entrepreneur, she is the mother of five children, which gives her valuable insight on what organizational challenges most people face in trying to balance home and work life.

She shares her practical solutions, which can be immediately implemented and motivates listeners to think differently about their 'stuff' and encourages them to reclaim the time they have lost to being disorganized.

Allow Lori to help your audience to stop feeling so overwhelmed and start living a more joyful, fulfilling life.

99th Annual OFMA Convention Key Note Speaker Paul Harris President, Program Chairman

As our County, Independent and Ohio State Fairs are wrapping up we have been given pretty decent weather conditions and reports are our agricultural fairs have had safe and profitable weeks.

We are very pleased to announce **Mark Mayfield** as our Keynote Address Speaker for the General Session Saturday morning January 6 in Battelle Hall. His Topic will be: **“Morph”, a guide to accepting and managing change** fits right into our 99th Annual Convention Theme

The Convention Program Committee has offered the draft program within this publication Newsletter for your planning.

And Now: Mark Mayfield

It's pretty simple what Mark Mayfield does: he talks about very serious stuff in a very funny way.

*Mark has one of the most diversified backgrounds in the speaking industry having owned and operated several businesses ranging from livestock production to nightclubs to golf instruction. That business experience combined with his work as a nightclub performer allowed him to create truly unique presentations. His tagline is simple: **Solid Business Wisdom in a Brilliant Comedic Style.***

He is one of the rare individuals in the world who is equally adept at performing comedy shows or high content speeches.

He has received rave reviews sharing the stage with a wide variety of celebrities like Paul Newman, Peter Frampton, Colin Powell, and Bob Newhart and has introduced a President of the United States on a live, nationwide television broadcast. Mark is author of several business books and two joke books including his latest “Morph”, a guide to accepting and managing change, and has spoke to a “Who’s Who” list of corporations, conventions, and trade associations over the past four decades.

Mark was raised on a farm, received two degrees magna cum laude from Kansas State University, and taught school before he began his lobbying, business, and speaking career. He has received the CSP designation from the National Speakers Association and been inducted into their Hall of Fame.

He is happily married to Terry, Grandpa to Delaney, Archer, Reid, and Everett, and the proud father of two amazing daughters, Leah and Lindsay. His hobbies are golf, basketball, and music and he was voted one of the top five funniest people in his family.

*From comedy shows to seminars, Mark’s philosophy is simple....say it with humor and people will take the message home. A national convention planner recently called Mark **“one of the very few, really funny, inspiring men in America today”**.*

Mark’s mom also said that once after a small bribe.



IAFE Speaker Jessica McLaughlin, CFE
Spokane County Interstate Fair
Thursday January 4, 3:30 PM UNION ABC Rooms



Competitive Exhibits – the Unsung Stars of Your Fair
Every entry from quilts to jams, goats to llamas, cupcakes to giant pumpkins can educate the public, entertain the guest, and offer a reward to the exhibitor. Many would argue that fair guests come through the gates just for carnival rides and food. Trust me, those same guests are also making their way into your exhibit buildings and barns to be “edutained.” Fairs have the ability to share their story through each of their competitive exhibit departments (both still life and livestock) with creative displays and educational elements enhancing the fair guest’s overall experience. The best part...many of the display pieces can be created at little to no cost and in all honesty, the sky is the limit when you open communication channels between your staff, volunteers, and exhibitors. Let’s talk about where competitive exhibits began and where they can go! (Workshop)



3 REDNECK TENORS to open for Friday Night Showcase
by Bob Dawson, Talent Chairman

What do you get when you cross a bunch of southern rednecks with opera singers? The 3 Redneck Tenors, that's what. These guys (and a gal) are not your average tenors, they're hilarious, talented, and ready to rock your world with their musical comedy show. You'll hear everything from country and rock classics to Broadway hits, all with a redneck twist.



The 3 Redneck Tenors are Matthew Lord, Blake Davidson, and Grace Lord, three opera veterans who decided to trade their tuxedos for cowboy hats and downhome country garb and have some fun. They were finalists on America's Got Talent and have been entertaining audiences since 2006 with their unique blend of humor and harmony.

Don't miss this chance to see 3 Redneck Tenors live on stage. They'll make you laugh. They'll make you cry. They'll make you sing along. They are the ultimate musical experience for anyone who loves a good time. Whether you're a fan of opera, country, classic rock, or comedy, you'll find something to love in 3 Redneck Tenors.

The President’s Welcome and talent showcase is made possible with the support of the evening’s sponsor, the Burnham and Flower Insurance Group. Reserved tables for the event are currently on sale on the OFMA website for \$200 each and going fast. All table purchasers will be entered in a 50/50 drawing which will be held immediately before the talent portion of the evening. All proceeds from the table sales will go into the 100th Anniversary Fund.



OFMA Convention January 4-7, 2024 OFMA Hotel Rates

Room Type	 HYATT REGENCY	 Hilton	 DRURY HOTELS.	 SONESTA
King/Double Queen	\$141	\$169	SOLD OUT	\$131
King/Double Queen East tower New view type		\$189	N/A	N/A
2 room Parlor King or 2 queen pull out couch queen	N/A		SOLD OUT	\$275 One Bedroom Suite
King Deluxe (44 rooms)	\$219 Contact OFMA for these rooms	N/A	N/A	N/A
Suites	Contact OFMA office for availability	Contact OFMA office for availability		

NOTE: Reservations not cancelled by the Hotel Web site notice will incur a 1 night cancellation penalty

Hotel Bed tax exemption forms are on the website and the link is <https://ohiofairs.org/pdfs/columbus-bed-tax-hotel-exemption-form.pdf>. Using the Columbus bed tax and the State of Ohio Exemption will save each room night 18+% in taxes. **Payment must be made with a AG Society check or credit card.** Recommendation for fairs who require attendees to pay for their own rooms, pay for them and have the board member

HOTEL LINKS TO RESERVATIONS

Hyatt: <https://www.hyatt.com/en-US/group-booking/CMHRC/G-OF24>
 Sonesta: <https://book.passkey.com/go/OhioFairManagers24>
 Hilton: <https://book.passkey.com/go/ofma>

OFMA Limited Edition New Riff Rye Barrel 99th Annual Convention

The Ohio Fair Managers Association will be picking a limited edition barrel of rye whiskey for the 2024 Ohio Fair Managers Convention.

The Barrel has been selected from the Distiller. The day started out with some education from the New Riff staff and then we sampled four barrels and picked the 99th Annual OFMA Convention Barrel.

The bottles will be engraved with the OFMA logo, a special label and be numbered 1 to what ever the final bottle count.

During the convention we will have the bottles available and with a donation of \$80.00 you will receive a bottle as a thank you gift for you donation.

We will also be tasting the whiskey during our whiskey tasting event on Friday. Only 100 tickets for the tasting will be available and they will go fast.

We will also have the barrel and some numbered bottles during the charity auction on Saturday night during the Gala.

Get your donation in so you can get a thank you gift!!

Purchasing link is <https://ofma.hometownticketing.com/embed/all>



Dan Bullen, OFMA Past President.



A “SHOPPING CART” Purchasing Link has been established for OFMA Purchases

<https://ofma.hometownticketing.com/embed/all>

In response to those of you who wanted a better means of paying for things as a fair, associate or individual for activities, the OFMA office has created an on line purchasing program for the following items. The system will allow instant payment via credit card. The link can be found on the OFMA Website: ohiofairs.org



- ⇒ **Queen Application Payments**
- ⇒ **Queen Meals**
- ⇒ **Reverse Raffle Tickets**
- ⇒ **Spouse and Guest Activities**
- ⇒ **Table Reservations for Friday and Saturday Evening Events**
- ⇒ **Special Gift Purchases**

Not available on this site will be **Tradeshow, Registration, Meals or Memberships**. The Registration Portal remains for 2024 with your embedded information to update and process.

Future Dates:

100th Annual Anniversary January 2-5, 2025

101th January 14-18, 2026

Ohio Fair Managers Association Annual Auction/Extravaganza

99th Annual Convention January 4-7, 2024
Stanley Strode 1st VP Chairman



The OFMA Board and the Greater Ohio Showmen's Association (GOSA) are happy to present to you once again the "Extravaganza Evening" on Saturday. Doors open at 6pm for previewing all items.

Continuing for Saturday, January 6, 2024 will be the added "ON LINE LISTING OF AUCTION ITEMS" Breeders World will be hosting the on line items beginning Mid December and those will sell on line as well as on the auction floor till the gavel sounds "SOLD" Forward those items with pictures, value and a description to ofmaform@att.net.

The OFMA and GOSA will run dual reverse raffles, 50/50 drawings, silent auction and live auction events starting at 7:30pm. The Board has recommended that the Fairs in each district join forces and pool their money into a bigger item; however Fairs who want to promote their specific area or have a donation from a local business wishing to help promote Ohio's Fairs, all items will be welcome. The GOSA and OFMA will award \$15,000 each for a total of \$30,000 from the reverse raffle alone. Proceeds from the OFMA reverse raffle and auction items will be used for the Advertising Fair Flyers/Schedules and the Legislative overview.

Entertainment, free snacks, music and dancing hosted by DJ JOHN, meeting new friends and your participation in this exciting evening is just another way to enjoy the convention and gain new ideas.

For on site ,please fill out the form below and attach to your item and drop off at the OFMA office in the Nationwide Rooms, 1st floor in the convention center.

If you're looking for one of the 300 available \$100 tickets, call the OFMA office 330-208-0372.

Come join everyone in the fun!!

Name _____

Business or Fair _____

Address _____ City _____ State _____

Zip _____ Phone _____ E-mail _____

Item Donated Description _____

Item Value _____

Ohio Fair Managers Association Inc.
P.O. Box 2625 Stow, Ohio 44224
ohiofairs@att.net

**OFMA Junior Fair Day on Saturday January 6,
2024 Hyatt Regency Hotel Center & Battelle Hall
Columbus, Ohio**

To: Ohio Fair's Junior Fair Committee's

Subject: Junior Fair Registration for the Ohio Fairs Convention

From: Roger Smith, Junior Fair Chairman; Howard L. Call, Executive Director

Please indicate the following information so your packet can be assembled prior to the Convention, this will save you time at the registration counter on the 3rd Floor of the Regency Ballroom area in getting all your people registered.

Each person attending must be registered so that you have a name badge so all can enter the Trade Show, General Session/ Keynote Address and attend educational sessions.

Number of Junior Fair Youth attending

Number of Adults attending

Name of Fair

Name of person completing

E-MAIL:

Phone:

Please return by e-mail by December 10th to: ofmaform@att.net

Thank You

Ohio Fair Managers Convention & Market Place Trade Show January 4-7, 2024

Draft #1 of the Convention Program 10/10/23

Wednesday	6:00 pm -9	Taft C & D 2024 Queen Applicants and Parents Social gathering for those inbound Wednesday Evening
Thursday	<u>Time</u>	TOPIC:
Thursday	8:00-5:00	OFMA-ODA Office
Thursday	8:00-5:00	Convention REGISTRATION
Thursday	8:00-Noon	Queen Registration in the Hayes hallway foyer
Thursday	8:00-Noon	Queen Hospitality Queen Social Rounds for 100
Thursday	9:30am 1pm	Queen Interviews
Thursday	9 am to 6 pm	Open Meeting Room - Networking
Thursday	9 am to 6 pm	Open Meeting Room - Networking
Thursday	9:00-5:00	GOSA Office
Thursday	10am-2pm	ODA Ride Safety Meeting
Thursday	10:00-5:00	TRADE SHOW set up
Thursday	10:30-12:00	Session TBD
Thursday	10:30-12:00	Secretary and Treasurers Training "Ready for Action: Tackle Paperwork, Priorities and Projects" In this session, Lori Firsdon from Forte Organizers will help you gain new organizational insights that leave you confident in finding actionable paperwork, while helping you successfully move forward on your projects. <u>This is an OFMA Continuing Education session: participants will receive a training certificate for their professional portfolio.</u>
Thursday	12:30-2:00	Fair Officers round table <u>please forward topics to Ohiofairs@att.net</u>
Thursday	1-4pm	ODA Bus Tour to Reynoldsburg Campus; Tickets: https://ofma.hometownticketing.com/embed/all
Thursday	1:00-4:00	Person in Charge Training for food operations Presented by GOSA
Thursday	1:00-4:00	CPR Class Presented by GOSA
Thursday	1:00-2:00	Advertising that works & Promotions that are tied to your campaign ROUND TABLE Discussion Bring Handouts on your fair's advertising planning
Thursday	1:00-2:00	Storage, Planning, Executing and what Software can be used
Thursday	2:30 PM	Dress Rehearsal Queens
Thursday	2:15-3:15	State Grants available 2024 Department of Commerce will detail and explain the process
Thursday	3-9pm	Queens storage and Changing Room
Thursday	3:30	Queen Dinner Each Queen applicant receives 1 ticket with her Application, additional tickets ordered from the https://ofma.hometownticketing.com/embed/all

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Thursday IAFE 3:30-4:30 Competitive Exhibits – the Unsung Stars of Your Fair
Speaker Every entry from quilts to jams, goats to llamas, cupcakes to giant pumpkins can educate the public, entertain the guest, and offer a reward to the exhibitor. Many would argue that fair guests come through the gates just for carnival rides and food. Trust me, those same guests are also making their way into your exhibit buildings and barns to be “edutained.” Fairs have the ability to share their story through each of their competitive exhibit departments (both still life and livestock) with creative displays and educational elements enhancing the fair guest’s overall experience. The best part...many of the display pieces can be created at little to no cost and in all honesty, the sky is the limit when you open communication channels between your staff, volunteers, and exhibitors. Let’s talk about where competitive exhibits began and where they can go! (Workshop)
Presentation

Jessie McLaughlin

Spokane County
 Interstate Fair

Thursday 4:45-5:30 First Time Attendees Reception and meeting for Thursday arrival attendees

Thursday 3:30-4:30 Session TBD

Thursday 6:30 Queen Program: Introductions, final selection to 5 semifinalist Evening

Thursday 7:00 Corn Hole Tickets available \$15 from the Shopping Cart
<https://ofma.hometownticketing.com/embed/all>

<u>Friday</u>	<u>Time</u>	TOPIC:
Friday	7:00-5:00	Convention REGISTRATION
Friday	7:45:00 am	Doors Open ODA Breakfast Plated Meal Ticket required, your fair orders this ticket on your fairs registration form with your registration
Friday	8:00-5:00	OFMA-ODA Office
Friday	8:15am 9:45 am	ODA Meeting and Breakfast Each County Agricultural Society is required by the Ohio Revised Code to attend. Regency Ballroom
Friday	9:00-5:00	GOSA Office Open
Friday	9 am to 6 pm	Open Meeting Room - Networking
Friday	9-10 am	Session TBD
Friday	9 am to 6 pm	Open Meeting Room - Networking
Friday	10:00 AM	Market Place Tradeshow 1st and 2nd Floor of the Hyatt Hotel Meeting
Friday	10:00-5:00	MARKET PLACE TRADE SHOW
Friday	10:45 to noon	District 1 Meeting Alan Aichholz Presiding District Election Dan Kimmitt Election Moderator
Friday	10:45 to noon	District 2 Meeting Kendra Von Lehmden-Wentz Presiding District Election Dan Bullen Election Moderator
Friday	10:45 to noon	District 3 Meeting Wade Flory Presiding District Election Dan Martin Election Moderator
Friday	10:45 to noon	District 4 Meeting Doug Marine Presiding District Election
Friday	10:45 to noon	District 5 Meeting Kim Meyers Presiding District Election

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Friday	10:45 to noon	District 6 Meeting Roger Smith Presiding
Friday	10:45 to noon	District 7 Meeting Ron Llewellyn Presiding
Friday	10:45 to noon	District 8 Deb Hukill Presiding
Friday	10:45 to noon	District 9 Meeting Paul Lease Presiding
Friday	1pm to 3pm	Ohio Harness Horsemen Meeting
Friday	1pm to 2pm	County Fairs Meetings with ODA Veterenarian Meeting A-L Fairs
Friday	1 -2:15 pm	Bourbon Production and the Agricultural Impacts with Educational Session Ticket Required
Drury Atrium		https://ofma.hometownticketing.com/embed/all
Friday	1-4 PM	Greater Ohio Showman Annual Meeting
Friday	1:00-2:00	Successful Junior Fair Queen Contest
Friday	1:00-2:00	Do you have a Fairgrounds Property Lease
Friday	1:00-2:00	Successful Membership Sales and Management
Friday	1:00-2:00	Medium Fair Round table
Friday	1:00-2:00	"Blue Ribbon Organizing" Lori Firsdon from Forte Organizers will present a short course on how to create files so you never forget important documents and deadlines and how to manage your "To-Do" list effectively.
Friday	1:00-2:00	Digital Ticketing
Friday	1:00-2:00	Small Fair round table
Friday	2:15-3:15	County Fairs Meetings with ODA Veterenarian Meeting Fairs L-W
Friday	2:15-3:15	Session TBD
Friday	2:15-3:15	Safety and Security What do we need in todays World
Friday	2:15-3:15	Performance Audit
Friday	2:15-3:15	Session TBD
Friday	2:15-3:15	Fair Manager Round table What the term means to Fair Boards, The advantage of having that focus for the Fairs biggest event and revenue stream. Can the Board relinquish the reins to the Fair Manager to Manage
Friday	2:15-3:15	Session TBD
Friday	2:30 -3:45	Bourbon Production and the Agricultural Impacts with Educational Session Ticket Required Drury Hotel
Drury Atrium		https://ofma.hometownticketing.com/embed/all
Friday	3:30-4:30	Let's Talk About Drug Use Notification Forms (DUNF's) Come discuss best practices for utilizing electronic DUNFs. Learn when to share the form, how to use Qualtrics to filter and download reports, how trigger emails work, and more.
Friday	3:30-4:30	Session TBD
Friday	3:30-4:30	Round table, Fair Books Printed verses Digital, Please bring a copy of their Fair Book or books if they have them to share. Discussion will be on cost to print & mail verses Digital Process and entry systems.
Friday	3:30-4:30	Sunshine Law Review and Update on Agricultural Society Responsibilities under the Ohio Laws

Friday	3:30-4:30	First Time Attendees Reception and meeting for Friday arrival attendees
Friday	3:30-4:30	Session TBD
Friday	3:30-4:30	Session TBD
Friday	3:30-4:30	Service Dogs/ Therapy Dogs The Laws that govern this designation
Friday	3:30-4:30	Larger Fair round Table
Friday	4:00	Bourbon Production and the Agricultural Impacts with Educational Session Ticket Required
Drury Atrium		https://ofma.hometownticketing.com/embed/all Drury Hotel Atrium
Friday	7pm to Midnight	Hayes McKinley 1st floor for Junior Fair activities for these arriving Friday
Friday	6:45 p.m.-7:15 p.m.	Presidents Paul Harris Dessert Evening Featuring the THREE TENORS and Showcase of Talent Evening Each person entering will receive a door prize drawing ticket. From 7:00pm to 7:15 pm 50/50 raffle on the reserved tables \$200 per table seats 10 FOOD CARRYIN IS ALLOWED No BYOB alcohol allowed CASH BARS ARE IN THE ROOM 50/50 Reserved Table Drawing https://ofma.hometownticketing.com/embed/all <u>Convention 2024 Name Badge required to enter</u>
Friday	6:45 - p.m.	Desserts, Coffee, Ice tea stations
Friday		cash bars available in the Ballroom
Friday	7:15 p.m.	Three Tenors Trio Show
Friday	7:55 p.m.	Drawings for 4 Gift certificates with the tickets handed out 6:45 to 7:15 p.m.
Friday	7:55p.m.	Video Presentations of non music acts
	7:59p.m.	Drawing for the Winning Reserved table
Friday	8:00 p.m.	Showcase of Acts Presented by Robert Dawson Treasurer OFMA

Ohio Fair Managers Association

P. O. Box 2625

Stow, Ohio 44224

330 208 0372 ph/fax

ohiofairs@att.net

<http://www.ohiofairs.org>

Servicing Ohio's Fairs and Related Members Interests for over 98 years

**We Proudly support our
95 Fairs and 204 Service Members**

**2024 Ohio Fairs Convention and Market Place Tradeshow
January 4-7, 2024**

Saturday	<u>Time</u>	TOPIC:
Saturday	8:00-5:00	OFMA-ODA Office
Saturday	8:00-5:00	Convention REGISTRATION
Saturday	8:30-9:15	Red Book Round Table, Bring Your questions, possible language adjustments?
Saturday	8:30-9:15	Gate admission/Grandstand Pricing
Saturday	8:30-9:15	Advertising, What's the Best spend
Saturday	8:30-9:15	Dairy Beef Feeders Managing this class with Guidelines and more
Saturday	8:30-9:15	Monthly reporting of the Agricultural Society Finances to the Board of Directors. Are you preparing a budget for the Board to approve? Are you getting board approval on your Annual Report. Are you seeing your annual 990 Report to the IRS? Are you providing the Monthly Financial information under your fiduciary responsibility as a Business.
Saturday	8:30-9:15	Insurance Needs- Are you Prepared
Saturday	8:30-9:15	Extension... Junior Fair Board... Senior Fair, Working Together To Be A Winning TEAM! Teamwork makes the dream work! Come join us as we share insights and highlight key areas that help make our team work. We have had great success in keeping old traditions while also moving forward with new ideas, including new junior fair opportunities. We hope hearing about our successes inspire others to work together to creating amazing memories, leadership development opportunities, and incredible community engagement - during the fair and after.
<i>Saturday</i>	<i>8:30-9:15</i>	<i>Junior Fair Sessions Presented by OSU Extension Specialists, Junior Fair Boards, Senior Fair Boards, Chairman Roger Smith</i>
<i>Saturday</i>	<i>8:30-9:15</i>	<i>Destressing During the Fair!</i>
<i>Saturday</i>	<i>8:30-9:15</i>	<i>Engaging Junior Fair Youth Who Do Not Show Animals</i>
<i>Saturday</i>	<i>8:30-9:15</i>	<i>It's Show Time!</i>
<i>Saturday</i>	<i>8:30-9:15</i>	<i>Showman of Showmen: Giving the Best, Your Best</i>
<i>Saturday</i>	<i>8:30-9:15</i>	<i>Walk the Walk</i>
<i>Saturday</i>	<i>8:30-9:15</i>	<i>What's your Fruit? Are you a Grape, Orange, Banana or Melon?</i>
Saturday	9:00-11:00	General Session Doors open at 9 Program starts 9:30 Battelle Ballroom
Saturday	9:00-5:00	GOSA Office
Saturday	9am -5 pm	Open Meeting Room - Networking
Saturday	9am-5pm	Open Meeting Room - Networking
Saturday	11:30-12:30	Insurance Needs-Are You Prepared?
Saturday	11:30-12:30	Elections
Saturday	11:30-12:30	Preparing for an Audit
Saturday	11:30-12:30	
Saturday	11:30-12:30	

Saturday	11:30-12:30	<i>Junior Fair Sessions Presented by OSU Extension Specialists, Junior Fair Boards, Senior Fair Boards, Chairman Roger Smith</i>
Saturday	11:30-12:30	<i>A Guide to Fair Royalty</i>
Saturday	11:30-12:30	<i>All About the Ohio State Fair Junior Fair Board</i>
Saturday	11:30-12:30	<i>Community Service with Line Dancing!</i>
Saturday	11:30-12:30	<i>Find the Bang to your Buck: Making the Most from your JFB Donations!</i>
Saturday	11:30-12:30	<i>Oh, the Places You'll Go!</i>
Saturday	11:30-12:30	<i>Ohio 4-H Horse Program Update</i>
Saturday	11:30-12:30	<i>Running Meetings Effectively using Parliamentary Procedure</i>
Saturday	12:45-1:45	Handling Livestock Tagging
Saturday	12:45-1:45	Off Season Rentals and Management and What is the cost to those Events
Saturday	12:45-1:45	Using RFID Readers at the Fair – Panel Discussion
Saturday	12:45-1:45	Quick Books Training Desk top and On line version
Saturday	12:45-1:45	Do you Need a Fair Manager
Saturday	12:45-1:45	Show Binders: Utilizing FairEntry
		Using Fair Entry's show programs and judging sheets, you can make entering results and announcing at shows easy. Our 2-step recording system, utilization of the barcode scanners, and our show binder table of contents will be shared.
Saturday	12:45-1:45	Successful Relationships with your Ride Company.
Saturday	12:45-1:45	Fairs and GOSA Members Debit/credit card, and digital payment platforms. When the customer is ready to spend, be ready to take their money.
Saturday	12:45-1:45	<i>Junior Fair Sessions Presented by OSU Extension Specialists, Junior Fair Boards, Senior Fair Boards, Chairman Roger Smith</i>
Saturday	12:45-1:45	<i>Animal & Me - Building Partnerships and Forging Relationships</i>
Saturday	12:45-1:45	<i>Cloverbud No-Bake, Bake-In</i>
Saturday	12:45-1:45	<i>Divide and Conquer: Sharing the Workload</i>
Saturday	12:45-1:45	<i>Junior Fair Cloverbud Activities</i>
Saturday	12:45-1:45	<i>Ohio 4-H Animal Sciences Program Update</i>
Saturday	12:45-1:45	<i>Strangers to Family: Friendship on the Junior Fair Board</i>
Saturday	12:45-1:45	<i>Veteran Junior Fair Board Member... Now What?</i>
Saturday	12:45-1:45	<i>Being the Best Character</i>
Saturday	1pm - 4pm	Wine and Bingo: Prizes and Two glass of Wine with each ticket https://ofma.hometownticketing.com/embed/all
Saturday	2:00-3:00	Utilizing Pit Passes to a add revenue to the bottom line of the event Benefits, Admission Cost and what does that admission give the customer
Saturday	2:00-3:00	Raffles Under the New Law what CAN we do and CANNOT Do
Saturday	2:00-3:00	New Secretaries 3 years or less Round Table
Saturday	2:00-3:00	Let's Talk About Drug Use Notification Forms (DUNF's) Elizabeth Share, Program Specialist – OSU Extension & Cindy Bodie, Ohio Department of Agriculture Come discuss best practices for utilizing electronic DUNFs. Learn when to share the form, how to use Qualtrics to filter and download reports, how trigger emails work, and more.
Saturday	2:00-3:00	Free Midway Shows, What is the fair providing for the paying customer to attract them to the fair. How do we get customers in during the day.
Saturday	2:00-3:00	501 C-3 Last Chance ODA Blanket Closes June 2024
Saturday	2:00-3:00	Concession and ride contracts with your fairs & festivals. What should be included in your event contracts.

Saturday	2:00-3:00	<i>Junior Fair Sessions Presented by OSU Extension Specialists, Junior Fair Boards, Senior Fair Boards, Chairman Roger Smith</i>
Saturday	2:00-3:00	<i>Am I Prepared for the Challenging People at our Fair?</i>
Saturday	2:00-3:00	<i>Engaging Cloverbuds... Without Reinventing the Wheel</i>
Saturday	2:00-3:00	<i>Fun, Interactive Activities at your County Fair</i>
Saturday	2:00-3:00	<i>Get Up, Get Moving, Get to Know Others!</i>
Saturday	2:00-3:00	<i>Junior Fair Board – WHY Do You Do It?</i>
Saturday	2:00-3:00	<i>Roles, Responsibilities, and Relationships</i>
Saturday	2:00-3:00	<i>Ross County JFB on the Road: Bringing Back Lessons from Attending a National Livestock Show</i>
Saturday	2:00-3:00	<i>Your Digital Footprint</i>
Saturday	3:15-4:15	New Treasurers Less than 3 years Round Table
Saturday	3:15-4:15	Sponsorships, What do I sell and How much can I get for that Barn Door
Saturday	3:15-4:15	Controlling Electric Costs KWH rates rising,, How do I recover costs?
Saturday	3:15-4:15	Utilizing QR Codes
Saturday	3:15-4:15	What's trending in Social Media
Saturday	3:15-4:15	Small Market Remains Successful
Saturday	3:15-4:15	Working with your food inspector. State of Ohio food inspectors discuss their inspection process and answer questions in this informative roundtable.
Saturday	4:15p.m.	Convention Wrap-Up
Saturday	6:00 PM	EXTRAVAGANZA EVENING \$200 reserved tables 50/50 drawing on the tables, GOSA will run a 50/50 cash drawing as well as the Annual Auction Regency Ballroom
Saturday	6:00 PM	6:00 p.m. Auction Review, Registration Regency Ballroom
Saturday	6:00 PM	Extravaganza Evening Dual reverse Raffle, Auction and more with DJ John Hobdy For Music and Dancing PLUS the Ole Photo Booth to capture those great Pics Regency Ballroom
Sunday	8:00-10:00	OFMA-ODA Office
Sunday	8:00-10:00	Convention REGISTRATION
Sunday	8-8:45	Church Services
Sunday	9:00-10:15	Breakfast and Awards
Sunday	10:45	Annual Meeting and Election of officers

Notes

Renew and update your fairs Membership:

<https://ofma.associationdashboard.com/>

- ⇒ **99th Annual Convention**, Registration is now open for **early bird till December 10** @\$50 per registration, \$80 after December 10.
<https://ofma.associationdashboard.com/>
- ⇒ **Hotel Reservations** are available for the Hyatt, Hilton and Sonesta **NOW**, Drury Sold out Links are on the ohiofairs.org = Convention Tab.
- ⇒ **2024 Extravaganza Evening Auction, Accepting items for online December 10**
- ⇒ **Queen Application** is on line ohiofairs.org
- ⇒ **New Purchasing Cart** The OFMA has created for all to purchase Reverse Raffle tickets, reserved 50/50 tables for the President's Reception and Extravaganza (limited to 55 each evening) Corn Hole and Guest events, 99th Bourbon Riff Edition for purchase and 3 education classes, Bingo & Wine Events, OFMA Convention offering and will expand to other items in the future. The Registration portal still remains as in the past. OFMA will move to a new platform in total for 2025.
- ⇒ Purchasing link is <https://ofma.hometownticketing.com/embed/all>.
- ⇒ **99th Annual Bourbon Bottle** and more information is in this special update from Past President Dan Bullen.
- ⇒ **Sponsorships and Advertising** opportunities are available through ohiofairs.org website under the Convention Tab
- ⇒ **IF YOU NEED ASSISTANCE FOR REGISTRATION OR THE SHOPPING CART PLEASE E-MAIL ohiofairs@att.net and we will setup a time to assist.**